Convening African And Global Project Developers And Thought Leaders Working In Africa
The Ai African Project Developers Forum is a dedicated pan-African network of over 200 infrastructure project developers and early-stage financiers that promotes best practice, thought leadership, discusses co-development opportunities and is committed to improving the business environment for project developers and financiers in Africa.

The Forum works on thought leadership and research projects and sets the agenda and takes forward recommendations from the annual Ai CEO Infrastructure Project Developers Summit, held in association with the IFC. It also organises an annual summit and industry awards event in Africa (See page 3).

The APDF Secretariat is administered by the Ai Academy, which has committed resources to support the Forum’s early development.
The industry plays a catalytic role in African sustainable and energy development.

Forum Structure

The Ai APDF’s mission is to encourage and facilitate an exchange of industry knowledge amongst network members and stakeholders.

The Ai Academy administers and handles the operations management and marketing of the Forum’s Secretariat and initiatives.

The APDF Advisory Board defines the strategic focus. The Board is made up of the following leaders:

- **Hubert Danso** – CEO and Vice Chairman, Africa investor
- **Mouhamadou Niang** – MD, Meridiam Infrastructure Africa
- **Vishal Argawal** – MD, Developments and Investments, GE Africa
- **Helen Tarnoy** – CEO, Aldwych International
- **Tas Anvaripour** – Partner (Energy Infrastructure), The Abraaj Group
- **Marc Mandaba** – Managing Director, Themis
- **Bart Nnaji** – CEO, Geometric Power
- **Edu Okeke** – COO, Azura Power
- **Johan de Vos** – Managing Director, Gigajoule Group
APDF Focus Areas

The African Developers Forum serves a network of over 200 infrastructure project developers working in Africa with the mandate to encourage and facilitate an exchange of knowledge amongst network members and the broader infrastructure investment community.

The Forum meets annually at the Ai CEO Infrastructure Project Developers Summit & Awards, which promotes industry networking and recognises project development and finance leadership.

The Forum is a thought leadership platform for best practice and coordination for the African infrastructure project development industry and exists to provide the following:

- Input to the agenda for the annual Ai CEO Project Developers Summit
- A coordination platform for African developers to network
- Project development best practice, research and training
- Access to early-stage finance for developers

Tailored capacity building for business and government is crucial
The African Infrastructure Developers Toolkit is built upon recommendations curated from thought leaders during the Ai CEO Project Developers Summit and additional research by Ai and its partners.

The Developers Toolkit will focus on cataloguing:

- Global project development best practices
- Benchmarking project development fees/costs
- Collating metrics on costs of delays on projects
- Regulatory frameworks affecting developers
- Project developer risk mitigation strategies
- Legal agreements of import to developers

**RATIONALE FOR TOOLKIT**

- Current lack of industry guidelines and standards
- Importance of establishing a benchmark for the industry.
- Developers, policymakers and lenders need guidelines to support negotiations and decisions.
- Assists project developers to be recognised as an official commercial class within projects and negotiations.

**Co-developments are an important alternative to traditional finance**
Engaging and increasing early stage venture finance and permanent capital is essential for the growth of the developer industry.
APDF Co-development and Finance Platform

- The co-development and finance platform is an online environment where members have access to vetted co-development opportunities and partners.

- Members have access to an unparalleled network of African project developers and early stage financiers.

- Through the platform, administered by the Secretariat, Members can dynamically originate and share project development, finance, investment, co-development and partnership opportunities within a secure online ecosystem.

The Summit and Awards are a unique industry platform to engage partners, originate and advance transactions.
Upcoming Events

• 2nd Ai CEO African Infrastructure Project Developers Summit and Awards – May 9, 2016, Hyatt Regency Hotel, Johannesburg, South Africa (http://aidevelopersummit.com/)
This unique African CEO Infrastructure Project Developers Summit will build on the Africa investor annual Top 100 African Infrastructure Project Developers report, which features in Africa investor magazine. This invitation-only Summit will form the first day of the market-leading 9th Ai CEO Infrastructure Investment Summit and will gather Africa’s top project developers, co-developers, infrastructure investors, PPP project preparation facilities and PPP Units.

• 3rd Ai CEO Infrastructure Project Developers Summit and Awards – May 2, 2017 – South Africa (http://aidevelopersummit.com/)
Building on the issues raised at the 2016 Project Developers Summit, the 2017 Summit will be an exclusive, invitation-only event and will gather Africa’s top project developers on the Ai 200 Project Developers list.

About the African Project Developer Awards
Now in their third year, the unique African CEO Infrastructure Project Developer Awards are the first of their kind for the African project development industry in Africa.

These awards recognise the achievements of infrastructure projects developers, financiers, investors and development partners working in Africa. (http://aidevelopersforum.com/ai-events/)

Project Preparation facilities are important partners leading the development of the industry
The Africa investor (Ai) Academy helps investment and business leaders and policy makers network and forge the evolution of investing in Africa, enhance their performance and competitiveness, and provides a fact base for decision-making at the continental level”

- Hubert Danso, Patron, Africa investor (Ai) Academy

About the Ai Academy

As part of its Corporate Social Investment policy, Africa investor established the Africa investor (Ai) Academy as a thought leadership and networking platform to convene and support influential investing communities to establish forums to provide valuable information and industry-specific networks for key decision makers working on investment issues in Africa. The Ai Academy benefits from specialist insights and the operational experience of the Ai Advisory Board as well as the programmes run by Ai Events.


Private sector participation in infrastructure in Africa stands at just 10%
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